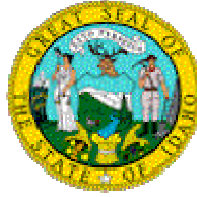


State of Idaho

\*\*\*\*

Send invoices to the  
address listed  
below or as indicated  
in the  
comments or  
instructions field  
Boise, ID 83720-0075



State of  
Idaho

Statewide Blanket Purchase Order  
Contract Extension

THIS NUMBER MUST  
APPEAR  
ON ALL DOCUMENTS

Statewide Blanket  
Purchase Order  
**SBPO1201 - 02**

DELIVER

TO: State of Idaho Various Agencies  
Various State Agencies  
located throughout Idaho  
\*\*\*\*  
Various, ID 83701

Date: **Fri Jul 21, 2006**

F.O.B: **Destination**

Terms:

VENDOR: **Enterprise Rent A Car**  
**Attn: Robert Lerch**  
**1119 SW 7th Street**  
**Renton, WA 98055**  
**Attn: Washington Corporate Acct Mgr**  
**Vendor Nbr:**  
**Emailed To: lerch@erac.com**  
**Phone: 800 738-2227**  
**Fax: 425 430-2477**  
**Account Number: P00000058490**

Start of **Tue Aug 01, 2006**  
Service Date

End of Service **Sat Sep 30, 2006**  
Date:

RFQ#: **[RFQ04319](#)**  
DOC#: **PREQ8660**

File(s) Attached:

**SBPO1201Amendment1.pdf**

Buyer: **[State Purchasing MR](#)** 208-327-7465

Item No	Description	Quantity UOM	Unit Price	EXTENSION
000	BLANKET PURCHASE AGREEMENT ( line item particulars follow )	1 lot		250000.00
	Total:			250000.00
Blanket Comments:	CONTRACT FOR AUTOMOBILE RENTAL-SHORT TERM CONTRACT SBPO1201-01 EXTENSION  This contract extension and the provisions hereof are hereby made part of that certain State of Idaho contract number SBPO1201-01 for AUTOMOBILE RENTAL-SHORT TERM for VARIOUS STATE OF IDAHO AGENCIES, INSTITUTIONS, AND DEPARTMENTS dated DECEMBER 21, 2005 between ENTERPRISE RENT A CAR			

	<p>as "Contractor" and the State of Idaho as "State." Contractor and State hereby agree as follows:</p> <p>All of the terms and conditions contained in the Contract shall remain in full force and effect, except as expressly modified herein. The effective date of this extension is AUGUST 01, 2006.</p> <p>This Contract is extended for 60 DAYS commencing AUGUST 01, 2006 and expiring SEPTEMBER 30, 2006. The same terms, conditions and prices prevail for this contract extension period.</p> <p>The dollar amount listed in the Contract extension pricing is an estimate and cannot be guaranteed. The actual dollar amount of the contract may be more or less depending on the actual orders, requirements, or tasks given to the Contractor by the State or may be dependent upon the specific terms of the Contract.</p> <p>SIGNED AND DATED ACCEPTANCE LETTER FROM ENTERPRISE RENT A CAR IS ON FILE AT THE DIVISION OF PURCHASING.</p>
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Item No	Description	Quantity UOM	Unit Price	EXTENSION
001	<b>AUTOMOBILE RENTAL - SHORT TERM for State of Idaho Agencies</b>  ( 975-14-40-000 ) ( nt )	1 LT	250000.00	250000.00

	<b>Instr:</b> <b>The dollar amount is an estimate of usage only - the State of Idaho does not guarantee this amount.</b>	
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<b>General Comments:</b>	<p>.....NOTICE OF STATEWIDE CONTRACT (SBPO) AWARD</p> <p>Contract for Automobile Rentals – Short Term for various state of Idaho agencies, institutions, and departments. The requisitioning agency will issue individual releases (delivery or purchase orders) against this Master Contract on an as needed basis.</p> <p>Contract Title:.....Automobile Rentals – Short Term            Delivery Zone/Area:.....Statewide            Contract Usage Type:.....Mandatory            Public Agency Clause: .....Yes            Contract Administration:...Gerry Silvester, Division of Purchasing            ---Phone Number:.....208-3321608            ---E-Mail:.....gerry.silvester@adm.idaho.gov</p> <p>Contractor's Primary Idaho Contact            ---Attn:.....Mike Gartner – Regional Corporate Account Manager            ---Address:.....9213 West Fairview Avenue            ---City, State, Zip:.....Boise, ID 83704            Phone Number:.....208-658-0868 X204            E-Mail:.....michael.r.gartner@erac.com</p> <p>Order Placement Procedure:. Reservations required 24 hours in advance            ---Company Name:.....Enterprise Rent A Car            ---Address:.....Any Enterprise rental location nationwide            ---Account Number .....Each agency will have a unique Enterprise provided            Account Number (ID47xxx)            ---Phone: .....1-800 RENT A CAR (1-800-736-8222)</p>
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<p>---Internet: .....Book On-Line at <a href="http://www.enterprise.com">www.enterprise.com</a></p> <p><b>Payment Address:</b></p> <p>---Company Name:.....Enterprise Rent A Car</p> <p>---Address:.....As detailed on each invoice</p> <p><b>Payment and Billing Methods:</b></p> <p>---Individual State of Idaho Purchasing Card (MasterCard)</p> <p>---Ghost Account (Agency maintained Purchasing Card)</p> <p>--- Direct Billing by Enterprise (Contact Enterprise to establish account)</p> <p>---Individual Personal Charge Card or Cash</p> <p><b>CONTRACTOR: Ship to the FOB DESTINATION point and BILL DIRECTLY to the ORDERING AGENCY. DO NOT MAIL INVOICES TO THE DIVISION OF PURCHASING. Notating the Contract Award Number on any invoices/statement will facilitate the efficient processing of payment.</b></p> <p><b>Minimum Order Quantity:....None</b></p> <p><b>Minimum Dollar Amount:....None</b></p> <p><b>THIS CONTRACT, (including any files attached), CONSTITUTES THE STATE OF IDAHO'S ACCEPTANCE OF YOUR SIGNED BID, QUOTATION, OR OFFER (including any electronic bid submission), WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL. In the event of any inconsistency, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:</b></p> <ol style="list-style-type: none"> <li>1. This Statewide Blanket Purchase Order document.</li> <li>2. The state of Washington's original solicitation and award document (Contract 05104).</li> <li>3. The Contractor's signed bid, quotation, or offer.</li> </ol> <p><b>Contract Items:.....Short Term (30 days or less) Automobile Rentals</b></p> <p><b>Contract Pricing:.....See Page 7 of attached state of Washington Contract 05104</b></p> <p><b>INVOICES MUST BE SENT TO THE IDAHO ORDERING AGENCY.</b></p>	
<p><b>Instructions:</b></p> <p><b>Freight / Handling Included in Price</b></p>	<div></div> <div></div>
	<p>By: <b>ANTHONY OPALKA</b></p>

## AUTOMOBILE RENTAL – SHORT TERM IDAHO SPECIAL CONTRACT TERMS AND CONDITIONS

**INCORPORATION OF TERMS AND CONDITIONS:** The State of Idaho's STANDARD CONTRACT TERMS AND CONDITIONS (trBASECstdContractTrms.doc – Rev 7/1/01) are hereby incorporated by reference into this Contract as if set forth herein in its entirety. The State's STANDARD CONTRACT TERMS AND CONDITIONS are located on the Internet at <http://www2.state.id.us/adm/purchasing>. If you do not have access to the Internet, you may contact the Division of Purchasing at 208-327-7465 to obtain a copy of the State's STANDARD CONTRACT TERMS AND CONDITIONS.

**TIME PERIOD:** The Contract(s) will be effective for a TWO (2) year period commencing October 1, 2004 and expiring July 31, 2006.

**RENEWAL:** Upon mutual agreement by both parties, the Contract may be extended under the same terms and conditions (subject to any negotiated changes in the state of Washington Short Term Car Rental Contract) for additional periods of time. Any renewals will not exceed July 31, 2010.

**PAYMENTS – PURCHASING CARD:** Payments for rental and/or purchases under this Contract may be made by state agencies using the State of Idaho's MasterCard Purchasing Card (Pcard). The Contractor agrees to accept Pcard payments without any additions or surcharges.

**AUTHORIZED RENTERS:** This Contract is only for official state of Idaho authorized travel by state of Idaho employees. It may also be used by authorized employees of state of Idaho political subdivisions. Proof of identity in the form of an employee badge or other state of Idaho identification may be required at any time.

**INSURANCE COVERAGE:** The Contract rates include CDW (Collision Damage Waiver) and general liability insurance. The renter is to decline all insurance coverage when completing any Contractor supplied auto rental applications.

# State of Washington Current Contract Information

October 1, 2005 (as amended by Idaho)

**Contract number:** **05104** (replaces 04498)

**Commodity code:** 9706

**Contract title:** Short Term Car Rental for WA, OR and ID

**Purpose:** Contract Award Notice (**effective date:** 08/01/04)

**Original award date:** 08/01/04

**Current extension period:** 08/01/04 **through:** 07/31/06

**Contract term:** Not to exceed 6 years or 07/31/10

**Contract type:** This contract is designated as **mandatory** use.

**SCOPE OF CONTRACT** This contract is awarded to **one** contractor.

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**For use by:** **General use:** All State Agencies, Political Subdivisions of Washington, Idaho and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).

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**Contractor:** Enterprise Car Rental  
**Address:** 1119 SW 7<sup>th</sup> Street, Renton, WA 98055  
**Phone:** 800-738-2227  
**FAX:** (425) 430-2477  
**Email:** [robert.lerch@erac.com](mailto:robert.lerch@erac.com)

**Contact:** Robert Lerch

**Supplier No.:** 37090  
**Fed. I.D. No.:** 36-3631667

**Website address:** [www.enterprise.com](http://www.enterprise.com)

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**This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.**

Primary Contact:	Jon Lontai	Alternate Contact:	Neva Peckham
Phone Number:	(360) 902-7425	Phone Number:	(360) 902-7434
Fax Number:	(360) 586-2426	Fax Number:	(360) 586-2426
Email:	<a href="mailto:jlontai@ga.wa.gov">jlontai@ga.wa.gov</a>	Email:	<a href="mailto:npeckha@ga.wa.gov">npeckha@ga.wa.gov</a>

**Visit our Internet site:** <http://www.ga.wa.gov/purchase/>

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<b>Products/Services available:</b>	Short Term Car-Van Rental
<b>Ordering information:</b>	See page 2 Note III
<b>Ordering procedures:</b>	See page 2 Note II
<b>Contract exclusions:</b>	Not for large trucks or moving vans.
<b>Special notes:</b>	Pricing does not include taxes or fees allowable by law
<b>Related product contracts:</b>	04298 J.P. Morgan Chase VISA Card

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<b>Payment address:</b>	Enterprise Rent A Car, a Washington Corp.
<b>Order placement address:</b>	1119 SW 7 <sup>th</sup> Street, Renton, WA 98055
<b>Delivery time:</b>	24-hour reservation notice required, longer period required for certain one-way
<b>Payment terms:</b>	Net 30 Days
<b>Contract pricing:</b>	See page: 6

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<b>Term worth:</b>	<b>\$6,000,000.00</b>			
<b>Current participation:</b>	<b>\$0.00 MBE</b>	<b>\$0.00 WBE</b>	<b>\$6,000,000.00 OTHER</b>	<b>\$0.00 EXEMPT</b>
	<b>MBE 0%</b>	<b>WBE 0%</b>	<b>OTHER 100%</b>	<b>EXEMPT 0%</b>

## NOTES:

- I. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) State of Oregon Cooperative Purchasing Program (DASCP/ORCPP), and State of Idaho's authorized users. A list of Washington members is available on the Internet <http://www.ga.wa.gov/PCA/SPC.htm>.

- II. and a list of the Oregon members is available at <http://tpps.das.state.or.us/purchasing/cooperative/coop-menu.html>. Contact State of Idaho's Mr. Gerry Silvester at [gerry.silvester@adm.idaho.gov](mailto:gerry.silvester@adm.idaho.gov). Contractors shall not process state contract orders from unauthorized users.
- III. Contract Terms: This Document includes by reference all terms and conditions published in the original **RFP**, including Standard Terms and Conditions, and Definitions, included in the Competitive Procurement Standards published by OSP (as Amended), including the Standard Terms and Conditions of Idaho and Oregon.

#### SPECIAL CONDITIONS:

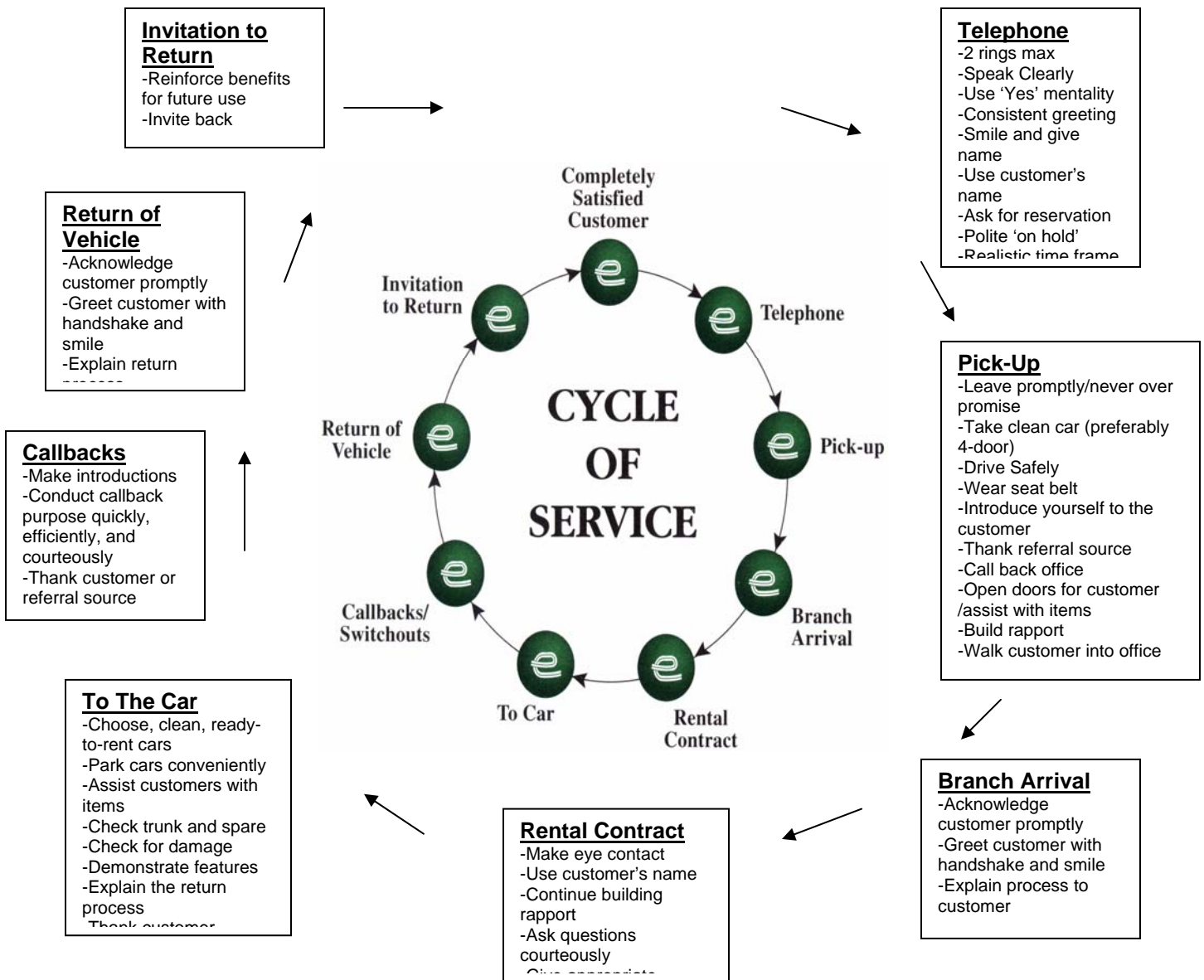
1)	Ability to pay with VISA Card (WA and OR) and Master Card (ID) Acceptance.
2)	Ability to pay with ghost card accounts.
3)	Ability to pay with personal/individual charge card, including cash.
4)	Contract user employer discretion is permitted for when and which of the theses forms of payment that it wishes to use.
5)	100% Franchise contact adherence
6)	Book as follows: <ul style="list-style-type: none"> <li>a) Book online at <a href="http://www.enterprise.com">www.enterprise.com</a>.</li> <li>b) Call our 24/7 Reservation line at 800 RENT A CAR.</li> <li>c) Call the local Enterprise office directly.</li> <li>d) Go through WA, OR, or ID respective state approved travel agent.</li> <li>e) Authorized Washington State Contract Users may book at <a href="http://www.wabookonline.com">www.wabookonline.com</a>.</li> </ul>
7)	Unlimited miles in most situations.
8)	Full Collision, Comprehensive, and Liability coverage for rental vehicles. The Loss Damage Waiver (LDW) shall protect the renter from financial responsibility for damages to the vehicle up to the full value of the vehicle; which includes damages while the vehicle is parked, vandalism, and theft, without a deductible. The Supplemental Liability Protection (SLP) will provide liability coverage in the combined limit amounts of \$500,000
9)	No loss of use charges
10)	Drivers 18-years old and older without surcharge

#### Implementation Plan:

- Participate by contacting:  
Tim Hay-Oregon [Tim.Hay@state.or.us](mailto:Tim.Hay@state.or.us)  
Gerry Silvester-Idaho [gerry.silvester@adm.idaho.gov](mailto:gerry.silvester@adm.idaho.gov)  
Jon Lontai-Washington [jlontai@ga.wa.gov](mailto:jlontai@ga.wa.gov)
- Upon award of Contract, Enterprise Rent-A-Car will begin assigning and distributing individual Corporate Class Numbers to specified State entities and departments.
- The 11 Local Enterprise Corporate Account Managers in WA, OR, and ID, will initiate and oversee a comprehensive "Marketing Blitz" of the States Agencies, Institutions of Higher Education, Political Subdivisions.
- Over 150 of Enterprise's Branch Managers in WA, OR, and ID will be mobilized to conduct a "Marketing Blitz" of the States' offices and its end users.
- The "Marketing Blitz" will be comprised of the following:
  - Direct and personal marketing calls to Agency, Division, and/or Department heads.
  - Series of "learning" sessions will be conducted for large users of Contract and groups of smaller users.
  - Email notification of the Rates and Rules under the Contract to referral sources and end users.

- The distribution of Contract specific information and account numbers to referral sources and end users.
- Upon award of Contract, Enterprise Rent-A-Car will initiate the “States Contract” training module for Area and Branch Managers and Airport locations.
- Upon award, the States’ Corporate Class Numbers will be entered into the Enterprise Rent-A-Car computer system which will allow for immediate access for all 5,400 offices in North America. These offices will be able to view the Contract’s Rate and Rules and will participate in servicing the States’ end users.
- Comprehensive marketing schedule of States’ offices will be distributed to Enterprise offices throughout WA, OR, and ID, beginning in August 1, 2004.
- The GDS (Global Display Solutions) programs for travel agencies will be activated as the States’ Corporate Class Numbers are assigned.
- A “Hot Link” from the States’ web page to the Enterprise Rent-A-Car web page will be established to facilitate reservation process.
- A Local Account Manager will be assigned exclusively to monitor and facilitate the States’ rental needs and provide guidance and assistance as necessary.
- Branch locations in Ellensburg WA and Pullman WA will be opened to accommodate the contract user’s needs.
- Enterprise Rent-A-Car maintains an industry leading Data Warehouse that allows for unprecedented reporting.
- Reporting will be segmented into either Aggregate Usage Information or Rental Specific Information. Contact Enterprise for more details related to reporting.
- Destination Aggregate Usage Information can include (not limited to) the following on a Monthly, Quarterly, or Annual basis:
  - Total/Average Rental Days
  - Total/Average Time and Mileage Income per Rental
  - Ticket Total
  - Average Number of Days per Rental
  - Average Miles per Rental Day
- Rental Specific Information can include (not limited to) the following:
  - Rental Ticket Number and Rental Branch Location
  - Date and Time of open/closed contract
  - Breakdown of all charges and fees (including Tax)
  - Renters Name, Address, License information
  - Billing instructions and payment information
  - Purchase Order/Reference Number
  - Vehicle Make, Model, Class

# CUSTOMER SERVICE





## **DISPUTE RESOLUTION**

- Enterprise Rent-A-Car empowers its branch employees to immediately address and resolve customer questions or concerns if they should arise. Our customer service and growth philosophy is based on earning customers for life. Simply, we will do whatever it takes to completely satisfy our customers.
- Should a customer be unable to address the concerns at rental branch, Enterprise Rent-A-Car provides for a “one call” service.

- **One Call Service**

- The Contract will have an assigned Account Manager.
- Account Manager can be reached directly by phone or email, and will personally respond to questions or disputes within 24 hours.
- Once the issues are identified, the Account Manager will conduct all necessary research and information gathering, and contact Customer within 48 hours to provide resolution.

### **Personalized Services**

- Usage reporting at state, agency, department level
  - Repeat renters? Just give Enterprise your phone number, and all your information will be pre-populated into the rental agreement to save you time.
  - Book online even faster with Enterprise [Express Lane](#). Just enter your information once, and then you will be on the fast track to making reservations.
  - This contract permits the short-term rental of over 50 makes and models of cars, vans, and specialties to guarantee best and widest selection.
- **Level 2 Master Card/Visa Reporting**
    - Name, City & State, Contract Number, Check In/Out dates, and ticket totals, will appear on statement.
    - Purchase Order Number field in development
  - **GPS Availability**
    - GPS devices are available at participating offices nationwide.
  - **Direct Bill Capability**
    - Enterprise can establish Direct Billing for individual Agencies and Departments as their needs require
  - **Number of Airport Locations**
    - Enterprise Rent-A-Car services over 200 airports in the United States
    - On site at over 80 of the top 100 airports
    - Office information is listed on our home page ([www.enterprise.com](http://www.enterprise.com)); just enter the City, State, or Zip Code.
  - **Number of Non Airport Location**
    - Enterprise Rent-A-Car currently has over 5,000 “home city” offices throughout the United States and Canada.

- Enterprise Rent-A-Car currently operates over 150 branches in Washington, Oregon, and Idaho.
- Office information is listed on [www.enterprise.com](http://www.enterprise.com); just enter the City, State, or Zip Code.

### **Pricing**

<b>Daily</b>	<b>Weekly</b>	<b>Hourly</b>	<b>Vehicle Class</b>
\$28.00	\$164.00	\$7.00	Compact, including Hybrid (When and Where Available)
\$29.00	\$170.00	\$7.00	Standard, including Hybrid (When and Where Available)
\$31.00	\$185.00	\$7.00	Full Size
\$53.00	\$313.00	\$13.00	Small SUV's - 5 Passenger (Model examples only: Chevy Trailblazer, Jeep Liberty, and Ford Explorer) All 4 x 4
\$67.00	\$395.00	\$16.00	12 Passenger Van
\$41.00	\$241.00	\$10.00	Cargo Van

### **One-way drop fee**

<b>Miles</b>	<b>Price per mile</b>
1-25	\$ 0.00
26-50	\$ 0.00
51-100	\$ 0.00
101-250	\$ 0.50
251-500	\$ 0.50
501-1000	\$ 0.25
1001-2000	\$ 0.15

### **No one-way drop fees:**

Seattle	Olympia
Spokane	Pullman
Portland	Eugene
Port Angeles	Seattle

### **Add the following daily charge by location**

NY	\$18
AK	\$18

### **The States and States Contract User agree the rental vehicle will not be used**

- A. By a driver who is under the influence of alcohol or any prohibited drugs.
- B. For any illegal purpose.
- C. To push or tow another vehicle.
- D. To carry passengers or property for hire.
- E. In test, race or contest.
- F. By an unlicensed driver.
- G. By a person other than an authorized driver.
- H. Outside the continental United States except where such use is specifically authorized by the

- rental agreement.
- I. Across international boundaries unless specifically authorized at the time of rental.
  - J. Off paved, graded, or maintained roads, or driveways, except when a vehicle is identified as being an "off road vehicle". Insurance coverage's required under this Contract shall remain effective when a vehicle is identified as being "off road" and the contract user uses the off road-vehicle off road.
  - K. By a driver who allows more passengers to occupy the vehicle than there are seatbelts or who does not require all passengers to comply with applicable seatbelt and child restraint laws.

## **RESERVATIONS**

Reservations will be made at least 24 hours in advance on local rentals, seven (7) calendar days in advance on one-way rentals or hybrid (when and where available) rentals. Contract user will be authorized by an employer issued letter of authorization, or valid state identification card or state credit card issued to the contract user by the states. Currently VISA for WA and Or, and Master Card for ID. Reservations shall guarantee vehicle availability including automatic/no-added cost upgrades in those cases permitted by contract. Reserved vehicle will be held for 3 hours after the Contract User's estimated time of arrival prior to release. Whenever possible, the States Contract User and/or reserving travel agency will advise the Contractor of any change of travel plans necessitating rental car cancellation or delayed pickup a minimum of eight (8) hours in advance, however, in no situation shall the States be liable for payment of "no shows".

## **Office of State Procurement REPORTS**

### **Sales and Subcontractor Report**

A quarterly Sales and Subcontractor Report shall be submitted in the format provided by the Office of State Procurement. You can get the report electronically at <http://www.ga.wa.gov/PCA/forms/usage.doc>. Total purchases for each State Agency, Higher Education, and Political Subdivisions must be shown separately.

Reports should be rounded to nearest dollar. Contractors will be provided with all necessary sample forms, instructions, and lists. Reports are due thirty-days after the end of the calendar quarter, i.e., April 30th, July 31st, October 31st, and January 31st.